## B.Com. 1st Semester (Honours) Examination, 2020-21 COMMERCE

Course ID: 11214

## Course Code: BCOMH/103GE-1

## Course Title: Management Theory

Time: 2 Hours
Full Marks: 40
The figures in the margin indicate full marks.
Candidates are required to give their answer in their own words as far as practicable.

1. Answer any five questions:
i) What do you mean by Scientific Management?
ii) Define Centralization.
iii) What do you mean by Planning?
iv) Define Democratic Leadership.
v) What is meant by Delegation of Authority?.
vi) What do you mean by Zero Base Budgeting (ZBB)?
vii) Define Motivation.
viii) Write two features of Control?

## 2. Answer any four questions:

i) Is management a profession?
ii) Briefly explain the term 'Planning Premises'.
iii) Write down the importance of managerial staffing
iv) Distinguish between Line organisation and Staff Organisation.
v) What are the importances of Control?
vi) Describe any one type of leadership style.
$\qquad$

Date $\qquad$

## 3. Answer any one question:

i) What are the importances of Delegation of Authority? Write down the advantages of Delegation. $5+5=10$
ii) Explain critically Maslow's Need Hierarchy theory in Motivation. 10 XXXXXXXXXXXXXXXXXX
$\qquad$
Date $\qquad$

